



QUESTIONS TO ASK A POTENTIAL BUILDER

- How many years in construction?
- How many custom homes have you built?
- What is average price of homes you build?
Highest? _____ Lowest? _____
- How many years running this business?
- Describe your design process.
- What is your construction process like?
- Which architects have you worked with?
- How will you help me keep my project on budget?
- What is the biggest challenge you've seen customers face?
- List of references for similar homes in past 3 years?
- Can I tour one of your previously built homes?



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- Describe the “money” process for building a home.
- How do you segregate funds by customer or project?
- How do you keep the project on-schedule?
- What makes you different or unique from other builders in the area?
- Tell me about the best/worst projects you've ever done? Why?
- Who is responsible for oversight and day-to-day management of the project?
- Describe your warranty policy.
- Do you offer a client concierge?
- Have you ever worked with a landscape architect?
- Have you ever worked with an interior designer?



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