



QUESTIONS TO ASK BUILDER'S REFERENCES

- What is your overall rating (1-5) of this builder?
- What was the best part about working with this builder?
- If you had to do it over again, what would you change?
- How well did your builder..
 - Stay on-schedule?
 - Communicate with you?
 - Demonstrate Honesty/Integrity.
 - Commitment to Quality?
- What would you say were the driving factors behind your decision to choose THIS builder?
- How many builders did you interview before selecting this builder?
- How was the financial aspect of the process? Draws? Deposits?
- Have you had any service or warranty issues?
- How did the builder respond to problems?



NOTES



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- What type of home did you build? (Square footage, budget range, the complexity of design, etc. - make sure this is similar to the type of home you're looking to build)

- How long ago was it?

- Can you tell me about your experience with the builder?

- Did you have a good relationship with the builder?

- Was the builder trustworthy?

- What were the best aspects of working with this builder?

- What were some of the limitations you felt this builder had?

- Did you ever regret choosing this builder? Why or why not?

- Would you build again with or recommend this builder?



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